

Nov 22nd, 2023

Dutch Vonk B.V. Appointed Telva Distributor for Obsidian™ IR Light

On November 22nd, 2023, Telva announced, together with Dutch company Vonk B.V., the start of commercial co-operation for Telva's lighting products.

Following the product launch of Obsidian™, Telva's revolutionary IR light with limited and controlled range, in August 2023, Telva has embarked on a commercial collaboration with Dutch company Vonk B.V. According to Mr Tapani Hollmén, Telva CEO: *"Opening shop with Vonk, an established and reliable distributor and vendor in the Dutch market, strengthens our presence in the field of military lighting and offers us a fast track to specific customer segments. Vonk is, like Telva, a family-owned company of high repute, in other words a perfect partner for Telva in these first stages of going to market with our Obsidian IR light."*

Telva has onboarded Vonk B.V. as distributor for the Netherlands as of November 22nd, 2023. Vonk, located in Piershil in the Dutch province of South Holland, has been in business since 1973. Owner and CEO, Mr Ernst Vonk: *"Vonk B.V. has specialized in delivering robust and reliable products to demanding customers in the manufacturing, defence, security and safety industries. Our experienced team of professionals acknowledge the special requirements our customers place on the gear they use. Adding Telva's lighting products, and especially the limited range IR light Obsidian, to our range of offering, is a decisive and welcome step in building a comprehensive catalogue of unique and coveted products for defence- and security-related needs."*

To kick off the collaboration in a concrete fashion, Vonk B.V will be attending the NIDV Exhibition Defence Security (NEDS) event in Rotterdam in November 2023 as an exhibitor, with a showcase of Telva's lighting products,



Telva and Vonk B.V. have signed a distributor agreement. Click on case for website link.

including the Obsidian light. Telva Obsidian is an IR light with limited and controlled range, enabling undetected night-time operations. Obsidian is suitable for mounting on vehicles, both as a retrofit application and early-stage integration. The light is powered by external battery and controlled via a remote control unit or serial bus. The first customer deliveries are planned for Q4/2023.

For more information, please contact:

Telva: info@telva.fi
 Vonk B.V.: info@vonkbv.com

Telva is a Finnish industry and security sector powerhouse with decades-long experience from importing and distributing top brand products, representing the largest principals in specific niche industry and defence fields, integrating and delivering complex project assemblies and collaborations, as well as manufacturing its own products, especially lighting equipment.

Telva focuses on comprehensive and reliable solutions, offers competitive services of high quality and manages the entire lifecycle of a product, if necessary.

A fourth-generation family-owned company, Telva is an acknowledged innovator in developing safe, cost-efficient and sustainable solutions for challenging needs.

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